

THE DINING EXPERIENCE IS AN INTEGRAL PART OUR CULTURE. IT'S HOW WE CELEBRATE MILESTONES. MARK ACCOMPLISHMENTS AND RECONNECT WITH FAMILY AND FRIENDS. THE RESTAURANT INDUSTRY EXPERIENCED SIGNIFICANT SHIFTS OVER THE COURSE OF THE LAST YEAR AS THE WORLD LEARNED TO CONNECT IN DIFFERENT WAYS WHEN WE COULDN'T BE RIGHT ACROSS THE TABLE FROM ONE ANOTHER.

4 INSIGHT CATEGORIES SURFACED:









WELLNESS + HEALTH

RENEWED EXPERIENCE

PIZZA



SIMPLIGITY

LESS IS MORE; PARTLY
RESULTING FROM INCREASE IN
TAKEOUT AND DELIVERY.



WELLNESS + HEALTH

CONSUMERS ARE LOOKING FOR
WAYS TO BOOST HEALTH AND
BUILD RESILIENCE;
SUSTAINABILTY MATTERS.



RENEWED EXPERIENCE

CONSUMERS ARE EATING AND DINING OUT IN A NEW WAY AND CRAVING NEW EXPERIENCES.



PIZZA

CONSUMERS ARE SEEKING
OUT AUTHENTICITY AND
UNIQUENESS.



Consumers are willing to pay about

\$4

IN DELIVERY FEES.

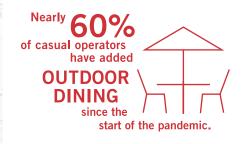
IMPACT

Streamlined and user-friendly delivery and takeout options have become vital. Provide a restaurant-style experience for consumers at home by making sure your food travels well.



IMPACT

Promote the core values of your operation in terms of wellness and sustainability within your restaurant and advertising to connect with your customers.



IMPACT

Provide hope for your consumers — everyone is looking for it so they will likely give it back; provide individualized tasting menus or boxes that are ready for delivery.



30%

of consumers are more interested in trying pizzas with UNIQUE TOPPINGS or INGREDIENTS now than they were 2 years ago.

IMPACT

Innovate and offer new options to complete with frozen retail. Delivery is key and although third-party delivery is growing, consumers still prefer delivery directly from a restaurant.